

CITY COUNCIL

MARY SHEFFIELD
CITY COUNCIL PRESIDENT
DISTRICT 5

## MEMORANDUM

**TO:** David Whitaker, Director, Legislative Policy Division

**FROM:** Mary Sheffield, President, Detroit City Council

**DATE:** March 10, 2023

**RE:** 2% Ticket Surcharge for Events

Detroit's Arena District is regularly touted as the second busiest event venue in the Country, bringing thousand of Detroiters and non-Detroiters alike to the downtown area. While the City does see some economic benefits of these events, the ticket revenue for these events goes solely to Olympia Development/venue owner. The ability to raise capital from tickets sales could be a vital tool for increasing revenue to the City.

- What would be the process for establishing a 2% Entertainment surcharge on events in the arena district?
- What would be the anticipated annual revenue were such a surcharge approved?

Please contact Ari Ruttenberg from my office at <a href="mailto:ruttenberga@detroitmi.gov">ruttenberga@detroitmi.gov</a> if you have any questions.

Cc: Honorable Colleagues

City Clerk